

With High-Profile Stakes, EightCloud Dished Up Data Visualization for WaTech

Business Challenges: WaTech Needed Instant Analytics

In 2019, the legislature passed new rules, making accessibility requirements even more stringent. The regulations require the data be more detailed and easier to find. The regulations also require burn rates on project spending and the ability to roll up projects that impact other agencies.

WaTech had a barebones Salesforce system with no visualization. In addition, trend tracking was incredibly difficult.

The agency needed an easy-to-use system with flexible analytics capabilities that:

1. Visualized data at a deep level.
2. Integrated with other systems.
3. Could be implemented quickly.

“We’ve been limping along with a functional but unimpressive system. The value we got in 10 weeks is really impressive.”

— **Derek Puckett**
Project Manager, WaTech

Derek Puckett, formerly the TBM Consultant at WaTech and currently serving as its Legislative Affairs Director, is in a unique position to manage the state’s public-facing [IT dashboard](#). Part of his daily duties include making sure legislators and residents can easily track what projects are being worked on.

Since 2011, Washington Technology Solutions, WaTech, has been tasked with carrying the state into the future. WaTech provides comprehensive technology services for Washington’s 100-plus agencies and municipalities and oversees more than \$1.64 billion in state projects.

Considered one of the most open governments in the country — with an A- ranking in the 2018 Digital States Survey — Washington was already under strict rules that governed the public’s access to information.

